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Washington, D.C. 20549 ANNUAL AUDITED REPORT

FORM X-17A-5

PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

MAY 3 0 2003

REPORT FOR THE PERIOD BEGINNING _	April 1, 2002	AND ENDINGMarch_	31 2003
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A. REC	GISTRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER:	*	property and responsible for the second from the second se	
3 Mark Equities, Inc	c.	FICE SCHOOL	CIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Box		
2900 Wilcrest Suite	245		·
	(No. and Street)		
Houston	Texas	77042	·
(City)	(State)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF PE Betsy E. Riley	RSON TO CONTACT IN RE	713-780-1616 (Area Code - 7	X208
P. ACC	OTINETA NET IDENETITIO		- Cooparate (40.)
	OUNTANT IDENTIFICA		
INDEPENDENT PUBLIC ACCOUNTANT wh		is Report*	
Hein + Associates LI			
(Name	: — if individual, state last, first, middle no	me)	ia.
717 17th Street Suit		CO 80	202 Zip Code)
(Admess)	(City)	(State)	Zip Code)
CHECK ONE:			
☐ Certified Public Accountant ☐ Public Accountant		PROCES	SED.
☐ Accountant not resident in United S	States or any of its possessions		
	FOR OFFICIAL USE ONLY	JUN-06 28	03
•		THOMSON FINANCIAL	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

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OATH OR AFFIRMATION

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- (a) Facing page.
- (a) Facing page.
 (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity of Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.

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- M/A(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (I) An Oath or Affirmation.
- ☑/A(m) A copy of the SIPC Supplemental Report.
- A(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

3 Mark Equities, Inc.

Financial Statements and Supplemental Schedules
For the Years Ended March 31, 2003 and 2002
Independent Auditors' Report and
Supplemental Report on Internal Control Structure/

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Certified Public Accountants and Consultants

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INDEPENDENT AUDITOR'S REPORT

Board of Directors 3 Mark Equities, Inc. Houston, Texas

We have audited the accompanying statements of financial condition of 3 Mark Equities, Inc. (a wholly-owned subsidiary of 3 Mark Financial, Inc.), as of March 31, 2003 and 2002, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of 3 Mark Equities, Inc. as of March 31, 2003 and 2002, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

HEIN + ASSOCIATES LLP

Hein + Associates LLP

Denver, Colorado April 25, 2003



STATEMENTS OF FINANCIAL CONDITION

ASSETS

	As of March 31,			
	2003	2002		
ASSETS:				
Cash and cash equivalents	\$ 215,386	\$ 101,512		
Commissions receivable	12,440	25,893		
A/R – affiliated company	31,242	27,002		
TOTAL ASSETS	\$ 259,068	<u>\$ 154,407</u>		
LIABILITIES AND STOCKHOLDER'S I	EQUITY			
LIABILITIES:				
Commissions payable	\$ 8,708	<u>\$ 18,125</u>		
Total liabilities	8,708	18,125		
STOCKHOLDER'S EQUITY:				
Common stock, \$.01 par value; 1,000 shares authorized, 1,000 shares				
issued and outstanding	10	. 10		
Additional paid-in capital	9,990	9,990		
Retained earnings	240,360	126,282		
Total stockholder's equity	250,360	<u>136,282</u>		
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$ 259,068	<u>\$ 154,407</u>		

STATEMENTS OF INCOME

				ENDED 1,
		2003		2002
REVENUES	\$	985,147	\$	672,631
EXPENSES:				
Commissions		702,178		470,842
Management fee		120,000		36,000
		822,178		506,842
INCOME BEFORE INCOME TAXES		162,969		165,789
INCOME TAXES		(48,891)	. —	(46,421)
NET INCOME	<u>\$</u>	114,078	\$	119,368

STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEARS ENDED MARCH 31, 2003 AND 2002

		MMON TOCK	Additional Paid-in Capital		RETAINED EARNINGS		Total Stockholder's Equity		
BALANCES, April 1, 2001 Net income	•	\$ 10	\$	9,990	\$ 	6,914 119,368	\$	16,914 119,368	
BALANCES, March 31, 2002 Net income	·	 10		9,990	• .	126,282 114,078		136,282 114,078	
BALANCES, March 31, 2003		\$ 10	<u>\$</u>	9,990	\$	<u>240,360</u>	\$	250,360	

STATEMENTS OF CASH FLOWS

		EARS ENDED
	2003	2002
OPERATING ACTIVITIES:		
Net income	\$ 114,078	\$ 119,368
Adjustments to reconcile net income to net cash provided by operating activities:		
Changes in operating assets and liabilities:		
(Increase) decrease in:		
Commissions receivable	13,453	(18,965)
Receivable from affiliate	(4,240)	(12,965)
Commissions payable	(9,417)	13,275
Net cash provided by operating activities	113,874	100,713
NET INCREASE IN CASH AND CASH EQUIVALENTS	113,874	100,713
CASH AND CASH EQUIVALENTS, beginning of year	101,512	799
CASH AND CASH EQUIVALENTS, end of year	\$ 215,386	<u>\$ 101,512</u>
SUPPLEMENTAL INFORMATION:		
Cash paid to Parent for income taxes	<u>\$ 48,891</u>	<u>\$ 46,421</u>

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>Organization and Nature of Operations</u> – 3 Mark Equities, Inc. (the "Company") was incorporated in Delaware on February 16, 2000. The Company is a registered broker and dealer in securities under the Securities Exchange Act of 1934 and was established as a limited broker and dealer involved with wholesaling variable insurance products. The Company receives gross dealer concessions or wholesale concessions from other designated brokers and dealers for sales of mutual funds, unit investment trusts, corporate debt and equity securities. The Company is a wholly owned subsidiary of 3 Mark Financial, Inc. (the "Parent"). Except for the initial capital contribution in March 2000, the Company had no transactions prior to January 2001.

<u>Cash Equivalents</u> – The Company considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

<u>Income Taxes</u> – The Company provides for deferred income taxes under the liability method. The Company has no temporary differences between the book and tax bases of its assets and liabilities.

The operating results of the Company are included in the consolidated income tax returns filed by the Parent and its affiliates. The Parent's policy is to allocate income tax liabilities or benefits to the Company on a separate return basis as net income or losses are incurred.

<u>Commission Income and Expense</u> – The Company earns commissions from the sale of mutual funds, unit investment trusts, corporate debt and equity securities through a network of registered representatives of affiliated broker/dealers. The managers of those registered representatives are paid commissions, which generally are approximately 70% of the commission earned by the Company.

<u>Use of Estimates</u> – The preparation of the Company's financial statements in conformity with generally accepted accounting principles requires the Company's management to make estimates and assumptions that affect the amounts reported in these financial statements and accompanying notes. Actual results could differ from those estimates.

2. RELATED PARTY TRANSACTIONS:

The Company has no full-time employees and shares facilities with its Parent and its affiliates. Accordingly, the Company is economically dependent on its Parent. The Company paid its parent \$120,000 and \$36,000 in management fees and approximately \$702,000 and \$471,000 in commissions for the years ended March 31, 2003 and 2002, respectively.

The receivable from affiliate consists entirely of the Company's over payment of expenses to its Parent.

NOTES TO FINANCIAL STATEMENTS

3. MINIMUM NET CAPITAL REQUIREMENT:

Pursuant to the Uniform Net Capital requirements of the Securities and Exchange Commission under Rule 15c3-1, the Company is required to maintain a minimum net capital balance and requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1, as defined under such rule. At March 31, 2003, the Company had net capital of \$219,118, which was \$214,118 greater than its required net capital of \$5,000. At March 31, 2002, the Company had net capital of \$109,280, which was \$104,280 more than its required net capital of \$5,000.

SCHEDULE I

3 MARK EQUITIES, INC.

COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF MARCH 31, 2003 AND 2002

	Mar	RCH 31,
	2003	2002
COMPUTATION OF NET CAPITAL: Total stockholder's equity (from statement of financial condition)	\$ 250,360	<u>\$ 136,282</u>
Total stockholder's equity qualified for net capital Deductions:	\$ 250,360	\$ 136,282
Receivable from affiliate	(31,242)	(27,002)
Net capital	\$ 219,118	\$ 109,280
COMPUTATION OF AGGREGATE INDEBTEDNESS:	,	
Total aggregate indebtedness	<u>\$ 8,708</u>	<u>\$ 18,125</u>
Percentage of aggregate indebtedness to net capital	3.97%	<u>16.58%</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS: Minimum net capital required (6-2/3% of aggregate indebtedness)	\$ 580	<u>\$ 1,208</u>
Minimum dollar net capital requirement	\$ 5,000	\$5,000
Net capital requirement (greater of above amounts)	\$5,000	\$ 5,000
Net capital surplus (deficit)	<u>\$ 214,118</u>	<u>\$_104,280</u>

SCHEDULE II

3 MARK EQUITIES, INC.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF MARCH 31, 2003 AND 2002

		MARCH 31,		
	2003		2002	
CREDIT BALANCES	<u>\$</u>	_	\$	
Excess of total credits over total debits	· <u>\$</u>		\$	_
RESERVE COMPUTATION:				
Amount required to be on deposit in the reserve bank account (105% of the excess of total credits over total debits) Amount held on deposit in the reserve bank account	\$		\$	_
Amount of deposit in excess of requirement	\$	_	\$	<u> </u>

SCHEDULE III

3 MARK EQUITIES, INC.

INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF MARCH 31, 2003 AND 2002

Customers' fully paid securities and excess margin securities not in the respondent's possession or 1. control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frame specified under Rule 15c3-3. <u>\$0</u> Number of items None Customers' fully paid securities and excess margin securities for which instructions to reduce to 2. possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3. <u>\$0</u> Number of items None

SCHEDULE IV

3 MARK EQUITIES, INC.

STATEMENT PURSUANT TO RULE 17a-5(d)(4) OF THE SECURITIES AND EXCHANGE COMMISSION AS OF MARCH 31, 2003 AND 2002

There were no material differences between the computations of net capital pursuant to Rule 15c3-1 and the computations for determination of reserve requirements under Rule 15c3-3 included in this report and the computations included in the Company's Form X-17A-5 (FOCUS Report, Part IIA), as of March 31, 2003 and 2002.



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL STRUCTURE

Board of Directors
3 Mark Equities, Inc.

Dear Sirs:

In planning and performing our audits of the financial statements and supplemental schedules of 3 Mark Equities, (the Company) for the years ended March 31, 2003 and 2002, on which we have issued our report dated April 25, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures followed by the Company including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e). We did not review the practices and procedures followed by the Company in complying with the requirements in making quarterly securities examinations, counts, verifications and comparisons as required by Rule 17a-13, because the Company did not hold any securities at March 31, 2003 or 2002, or during the years then ended. We did not review the practices and procedures followed by the Company in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System and in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3, because the Company does not carry security accounts for customers.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



Board of Directors 3 Mark Equities, Inc. Page 2

Our consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2003 and 2002 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Yours truly,

HEIN + ASSOCIATES LLP

Denver, Colorado April 25, 2003